

NORTH PARK



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Kim's Corner

New Year, New Home

I love the start of a new year. Reflecting on the previous year, good or bad, and looking forward to new beginnings. I always feel like January 1 brings a fresh start—even if some of my resolutions are forgotten by springtime.

This year, I really shook things up. After 12 years at the same brokerage, I am so excited to announce I've moved my team to Compass. Compass is a national real estate company driven by innovation, technology, and forward-thinking that I have never seen in this industry. In joining forces with Compass, you will continue to benefit from the exceptional level of service and negotiating skills I bring to the table (if I do say so myself) and SO much more.

Pre-marketing; I can give your home the head start it deserves by listing as "Coming Soon" on the Compass Website! It's used regularly by the general public and agents alike, and provides access to thousands of listings before they hit the market. This gives your home exposure to a curated audience of potential buyers, and allows us to gather feedback and generate buzz before going live. Compass Coming Soon is also a fantastic tool for my buyer clients who can get a jump on hot properties before they hit the market!

Compass Concierge: What if you could sell your home faster with no upfront fees? With Compass Concierge, you do not have to pay the initial out-of-pocket cost for home improvement services like painting, staging, flooring, or all of those repairs you've been putting off. I'll work with you to determine improvements that will net the most and help you through the process by providing referrals for service professionals. When your home sells, you will simply pay back the cost of the services from your proceeds—no interest, no payments, no hassle. Compass Concierge is the most valuable and powerful tool I've ever been able to offer my clients, and it's a big reason I made a move to Compass!

Bridge Loan Service: Compass Bridge Loan Services can give homeowners the purchasing power to make an offer on a new home without waiting to sell their existing one.

These are just a few of the innovative programs I can provide. When we sit down to discuss how we can work together, either buying or selling, we can put together a custom "tool chest" tailored to your needs. There will be much more to come with my new collaboration, and I look forward to sharing that with you. In the meantime, Happy New Year!!

ADU Update



I had calls from readers in November telling me the link on my website to more ADU information wasn't working. I'm so sorry about that, and to my readers who called, I thank you. The link is working now.

I also want to invite you to an ADU presentation given by Chris Dulinkowski of Ruland Design Group that will be held on February 23rd. There is limited seating for this event so if you're interested, contact me ASAP to reserve your spot.

Local Happenings

JANUARY 19

2-4pm
40th Annual Martin Luther King Jr. Day Parade

The 40th annual Martin Luther King Jr. Parade takes place on Harbor Dr. Embarcadero. This is one of the largest celebrations of its kind in the US in honor of Dr. Martin Luther King Jr. Contact info: 619.264.0542

JANUARY 19-20

Carlsbad Marathon and Half Marathon

The Tri-City Medical Center Carlsbad Marathon and Half Marathon course goes through Carlsbad Village and along the oceanfront Pacific Coast Highway. To register go to carlsbadmarathon.com.

JANUARY 19-26

San Diego Restaurant Week

For one week only, more than 180 restaurants offer special and prix-fixe menu options throughout San Diego. You're sure to satisfy any craving! sandiegorestaurantweek.com

JANUARY 22

8pm
Martha Graham Dance Company:
The Eve Project

Don't miss this program of iconic masterworks by Martha Graham as she returns to the La Jolla Music Society after an absence of nearly three decades. Performance at San Diego Civic Theatre. Tickets start at \$24.50 and can be purchased through ticketmaster.com.

JANUARY 23-26

Farmers Insurance Open

One of San Diego's biggest events of the year, the PGA Tour's Farmers Insurance Open will take place at the Torrey Pines Golf Course in La Jolla. For tickets, visit farmersinsuranceopen.com.

COMPASS

Have questions about real estate? Contact Kim!

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WHAT DINING TRENDS ARE ON TAP FOR 2020?

Local chefs and industry experts share their predictions

By Frank Sabatini Jr.

As noted by eminent writers over the centuries, death and taxes are certainties in life. Yet as any food aficionado will attest, so are culinary trends, which change faster than it takes to polish off a gourmet burger crowned with pickled onions and Sriracha aioli.

While last year saw the rise of innovative plant proteins, organic cocktails and fast-casual counter service, the new year promises a wellspring of different fads seen inside the crystal balls of established chefs and restaurateurs throughout San Diego County.



Chris Gillogly

Head brewer at Original 40 Brewing Company in North Park

"Locally and nationally, breweries are starting to make craft seltzer, which is basically fermented sugar water ranging between 4 and 6 percent in alcohol. And here to stay throughout 2020 is New England (or 'hazy') IPA beer, which was the biggest category at the Great American Beer Festival in the past two years."